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FORM X-17A-5 PART III

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	G7/1/02	AND ENDING	6/30/03
	MM/DD/YY		MM/DD/YY
A. R	EGISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: Firs	strade Securities, Inc	•	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
133-25 37th Avenue			
	(No. and Street)		
Flushing	NY	1	1354
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN R	EGARD TO THIS R	
John Liu		· · · · · · · · · · · · · · · · · · ·	(718) 961-6600 (Area Code - Telephone Number
		ZATION.	(Alea Code - Pelephone Number)
D. AC	CCOUNTANT IDENTIFIC	LATION	
INDEPENDENT PUBLIC ACCOUNTAN	T whose opinion is contained in	this Report*	
O'Connor Davies Munns & Do	obbins, LLP		
	(Name - if individual, state last, fi	rst, middle name)	
60 East 42nd Street	New York	NY	10165-3698
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		•	
☑ Certified Public Accountant			
☐ Public Accountant			PROCESSED
☐ Accountant not resident in U	Inited States or any of its posse	ssions.	SEP 09 2003
	FOR OFFICIAL USE O	NLY	THOMSON
			FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

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^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS

JUNE 30, 2003

FINANCIAL STATEMENTS WITH SUPPLEMENTARY FINANCIAL INFORMATION

JUNE 30, 2003

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O'CONNOR DAVIES MUNNS & DOBBINS, LLP

ACCOUNTANTS AND CONSULTANTS
60 EAST 42ND STREET • NEW YORK, NY 10165-3698
(212) 286 2600 • FAX (212) 286 4080

INDEPENDENT AUDITORS' REPORT

To The Board of Directors and Stockholders Firstrade Securities, Inc.

We have audited the accompanying statement of financial condition of Firstrade Securities, Inc. as of June 30, 2003, and the related statements of operations, stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Firstrade Securities, Inc. as of June 30, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in Schedules 1 through 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

O'Common Davies Munno & Dobbino, LAP

New York, New York July 26, 2003

STATEMENT OF FINANCIAL CONDITION

JUNE 30, 2003

ASSETS

Cash and cash equivalents		\$ 737,436
Certificates of deposit		233,262
Due from clearing broker		409,515
Accrued interest receivable		399
Furniture, equipment, and leasehold improvements		
Furniture and equipment	\$ 651,033	
Software costs	1,269,002	
Leasehold improvements	339,505	
,	2,259,540	
Less accumulated depreciation and amortization	1,696,247	563,293
Deposits - clearing broker		115,982
Intangible assets, net of amortization		99,266
Other assets		122,930
	•	\$ 2,282,083
LIABILITIES AND STOCKHOL	DERS' EQUITY	
Liabilities		
Accrued expenses		\$ 159,705
Accrued corporate taxes		93,963
Accrued payroll and profit sharing		36,917
Deferred income taxes		123,707
Total liabilities		414,292
Stockholders' equity		
Common stock - Authorized 32,000,000 shares,	•	
issued 18,450,000 shares, \$.01 par value		184,500
Additional paid-in-capital		695,500
Retained earnings		987,791
Total stockholders' equity		1,867,791
		\$ 2,282,083
		Ψ 2,202,00.

See accompanying notes to financial statements.

STATEMENT OF OPERATIONS

YEAR ENDED JUNE 30, 2003

Revenues			
Commission income			\$ 3,590,955
Rental income			164,677
Interest and other income			209,113
			3,964,745
			, , , , , , , , , , , , , , , , , , ,
Expenses			
Salaries and payroll related expenses	\$	735,699	
Execution costs		944,577	•
Research and statistical costs		447,449	
Regulatory fees and expenses		24,001	
Occupancy and equipment costs		712,597	
Communications costs		254,593	
Stationery, printing, postage and shipping		31,169	
Promotional costs		46,755	
Insurance expense		80,967	
Professional fees		35,385	
Bad debt expense		9,940	
Depreciation and amortization		478,656	
Other operating costs		162,977	3,964,765
T 1 . C			(20)
Loss before income tax expense (benefit)	•		(20)
Income tax expense (benefit)			
Current		138,781	
Deferred		(93,076)	45,705
Net Loss			\$ (45,725)

STATEMENT OF STOCKHOLDERS' EQUITY

YEAR ENDED JUNE 30, 2003

			Additional		
	Common Stock	n Stock	Paid-in	Retained	
	Shares	Amount	Capital	Earnings	Total
Balance, beginning of year	18,450,000	\$ 184,500	\$ 695,500	\$ 1,033,516	\$ 1,913,515
Net loss				(45,725)	(45,725)
Balance, end of year	18,450,000	184,500	695,500	987,791	\$ 1,867,790

STATEMENT OF CASH FLOWS

YEAR ENDED JUNE 30, 2003

Cash flows from operating activities Net loss Adjustments to reconcile net loss to net cash provided by operating activities	\$	(45,725)
Loss on disposal of furniture, equipment, and leasehold improvements Depreciation and amortization Deferred income taxes Change in operating assets and liabilities		13,385 478,656 (93,076)
Due from clearing broker Interest receivable		(85,552) 653 11,402
Deposits - clearing broker Other assets Accrued expenses Accrued corporate taxes Accrued payroll and profit sharing		179,998 (30,860) 93,963 17,967
Net cash provided by operating activities		540,811
Cash flows from investing activities Purchases of furniture, equipment, software and leasehold improvements Investments in certificates of deposit, net Net cash used by investing activities	. -	(136,105) (3,142) (139,247)
Net increase in cash		401,564
Cash and cash equivalents, beginning of year	_	335,872
Cash and cash equivalents, end of year	<u>\$</u>	737,436

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

1. Business and Summary of Significant Accounting Policies

Business Operations

Firstrade Securities, Inc. (the Company) is a registered broker-dealer in securities under the Securities Exchange Act of 1934. The Company acts as an introducing broker and provides discount brokerage services for its clients.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Furniture, Equipment, Software and Leasehold Improvements

Furniture, equipment, software and leasehold improvements are stated at cost. An accelerated depreciation method is used for furniture and equipment with useful lives of three to seven years. The Company capitalizes consulting fees and payroll and payroll-related costs for employees incurred in the development of computer software once technological feasibility is attained. Such costs are depreciated over an estimated useful life of three years. Leasehold improvements are amortized using a straight-line method over the lesser of the economic useful life of the improvement or the term of the lease.

Income Taxes

Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities. The sources of temporary differences are software development costs.

Advertising

The Company follows the policy of charging the costs of advertising to expense as incurred. For the year ended June 30, 2003, advertising expense was \$31,870.

NOTES TO FINANCIAL STATEMENTS

(Continued)

1. Business and Summary of Significant Accounting Policies (Continued)

Intangibles

Trademarks are recorded at cost. Amortization is computed using the straight-line method over the 15-year life of the trademarks. Lease assignment costs are recorded at cost. Amortization is computed using the straight-line method over the 10-year life of the lease.

Cash Equivalents

For the purpose of the statement of cash flows, the Company considers all highly liquid investment instruments purchased with a maturity of three months or less to be cash equivalents.

Profit Sharing Plan

The Company maintains a contributory qualified 401(k) plan for eligible employees. The company contributes 50% on the first 6% of the participants compensation not to exceed \$1,000 per year. The plan expense for the year ended June 30, 2003 was \$3,169.

2. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At June 30, 2003, the Company had net capital of \$1,059,279, which was \$1,009,279 in excess of its required net capital of \$50,000. The Company's net capital ratio was .274 to 1.

3. Intangibles, Net of Amortization

Intangible assets consist of the following:

	Cost	Accumulated Amortization
Lease assignment cost Trademark	\$191,418 	\$98,610
	<u>\$199,241</u>	<u>\$99,975</u>

NOTES TO FINANCIAL STATEMENTS

(Continued)

4. Stockholders' Equity

On March 6, 2001, the board of directors and stockholders authorized the conversion of the \$.01 per share Class A and Class B common stock to one class of \$.01 per share common stock. All shares of Class A and Class B common stock were exchanged on or before March 31, 2003 for an equal number of shares of the new common stock.

The Company is authorized to issue 4,000,000 shares of \$.10 per share preferred stock. No preferred shares have been issued.

5. Commitments

The Company has leases for office space which expire on May 31, 2010. Office rent expense for the year ended June 30, 2003 was \$185,988. The Company leases computer equipment under operating leases expiring in various years through 2006. Computer rent expense for the year ended June 30, 2003 was \$468,596.

Future minimum rental payments at June 30, 2003, under all operating leases having an initial or remaining non-cancelable term of more than one year are shown below.

Year Ended June 30,

2004	\$ 540,801
2005	 345,681
2006	308,042
2007	315,315
2008	331,081
Subsequent years	712,651

\$2,553,571

NOTES TO FINANCIAL STATEMENTS

(Continued)

6. Financial Instruments and Credit Risk Concentration

Financial instruments which potentially subject the Company to concentrations of credit risk consist principally of cash, cash equivalents and accounts receivable. The Company places its cash and cash equivalents in highly regarded financial institutions. The Company does not have a material concentration of credit risk with respect to commissions and accounts receivable, due to its generally short payment terms.

7. Litigation and Arbitration

The Company is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material effect upon the financial position of the Company.

Schedule 1

FIRSTRADE SECURITIES, INC.

COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1

JUNE 30, 2003

Net capital	\$ 1,867,791
Deductions:	
Non-allowable assets	
Interest receivable \$ 399	
Furniture, equipment and leasehold improvements 563,293	
Deposit - clearing broker 15	
Intangible assets 99,266 Other assets 105,126	768,099
Other assets 105,120	
Net capital before haircuts on	
security positions	1,099,692
Less:	
Haircuts on security positions - Page 11	40,413
Net capital	\$ 1,059,279
Reconciliation with Company's Computation	•
	4.1.40 ((2)
Net capital as filed (unaudited)	\$ 1,148,668
Decrease in income from audit adjustments	(112,341)
Decrease in non-allowable assets from audit adjustments	19,424
Decrease in haircuts on security positions from audit adjustments	3,528
Net capital per above	\$ 1,059,279

SCHEDULE OF SECURITIES HAIRCUTS AND AGGREGATE INDEBTEDNESS JUNE 30, 2003

Securities Haircuts

Security Description	Market Value	Percentage Deduction	Hair Amo	
ChinaTrust Bank U.S.A. CD maturity 360 days	\$ 30,222	0.375%	\$	113
Galaxy Funds-Good Faith Deposit	100,000	2.000%	2	2,000
Nasdaq warrants- private placement	38,300	100.000%	-	3,300 0,413
Aggregate Indebtedness				
Accrued expenses Accrued corporate taxes Accrued payroll and profit sharing co	osts			9,705 3,963 6,917
		•	\$ 290	0,585

STATEMENT OF EXEMPTION FROM RULE 15c3-3 COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS

JUNE 30, 2003

Firstrade Securities, Inc. clears all customer transactions through another broker-dealer on a fully disclosed basis and therefore claims exemptive provision (K)(2)(B) of S.E.C. Rule 15c3-3, which exempts the Corporation from the computation for determination of reserve requirements as provided for in that Rule.



O'CONNOR DAVIES MUNNS & DOBBINS, LLP

ACCOUNTANTS AND CONSULTANTS
60 EAST 42ND STREET • NEW YORK, NY 10165-3698
(212) 286 2600 • FAX (212) 286 4080

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY S.E.C. RULE 17a-5

To The Board of Directors and Stockholders Firstrade Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Firstrade Securities, Inc. for the year ended June 30, 2003, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons,
- 2. Recordation of differences required by rule 17a-13,
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003, to meet the SEC's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

O'Common Davies Munno & Dobbins, LAP

New York, New York July 26, 2003